

EXHIBITOR HANDBOOK



LUBRICANT INDIA EXPO & SUMMIT

10 **11** **12** **SEPTEMBER 2026**

BHARAT MANDAPAM, NEW DELHI, IN

Fluid Intelligence – Performance meets Sustainability

Brought to you by:

etaily::mark.tech

India's Premier Specialized Platform for Lubricants,
Additives and Base oils

www.lubricantindia.com

INTRODUCTION

LUBEiNX 2026 (Lubricant India Expo and Summit) is an international exhibition and conference focused on lubricants, base oils, additives, fluid technologies and associated services bringing together manufacturers, distributors, technology providers, consultants, and policy stakeholders from India and overseas.

The event aims to foster business networking, technology exchange and industry collaboration.

Exhibitors may participate through Shell Scheme or Raw Space options. Space is allotted strictly on a first-come, first-served basis against confirmed payments. All exhibitors must comply with venue regulations, safety norms and intellectual property requirements.

A detailed Exhibitor's Manual will be issued to confirmed participants, covering logistics, stand construction, utilities and operational guidelines.

Best Wishes,

LUBEiNX 2026

GUIDELINES

SUMMARY SHEET

1. Event

LUBEiNX 2026 (Lubricant India Expo and Summit)

2. Organiser

Etaily Marktech Private Limited

3. Date & Venue

- Dates: 10 – 12 September 2026
 - Venue: Bharat Mandapam, Pragati Maidan, New Delhi, India
-

4. Product Scope

Exhibitors may display products, technologies, and services related to:

- Automobile Engine Oils
- Finished Lubricants
- Base Oils
- Re-refined Base Oils
- Cutting Oils
- Metal Working Fluids
- Smart Grease
- Coolants
- Heat Transfer Fluids
- Hydraulic & Brake Fluids
- Biodegradable Lubricants
- Fluid Filtration Solutions
- Additives, Dispersants & Thickeners
- Lubricant Technologies
- Sensors & Analysis Systems
- Engineering Services

-
- Industrial Delivery & Automation Systems
 - Testing & Condition Monitoring
 - Certification & Reclamation
 - Logistics & Storage Solutions
 - Consultants & Policy Advisors

5. Exhibitor Eligibility

- Indian and overseas manufacturers
- Distributors, Importers, services and solution providers

6. Exhibition Space Options

6.1 Raw (Bare) Space

- Minimum booking: 18 sqm
- Open space for custom-designed booths

6.2 Shell Scheme Space

- Minimum booking: 12 sqm
- Shell Scheme Booth with Standard Inclusions
- White partition walls
- Company fascia on all open sides
- Carpeted stand area
- 1 × Power socket (5 Amp)
- 3 × Fluorescent lights
- 1 × Reception counter
- 2 × Chairs
- 1 × Waste basket

Any additional furniture, power requirements, branding or custom upgrades may be ordered at an additional cost.

GUIDELINES

7. Space Rental Charges

Category	Raw Space (Min. 18 sqm)	Shell Scheme (Min. 12 sqm)
Indian Companies	₹9,300 per sqm	₹9,700 per sqm
Foreign Companies	USD 250 per sqm	USD 300 per sqm

*applicable 18% GST extra

8. Corner & Island Booth Premiums

- 3-side open (Corner) booth: 10% premium on the base stand price
- 4-side open (Island) booth: 20% premium on the base stand price
- Mezzanine floor charges: 50% premium on the base stand price

9. Early Bird Discount

- Early bird discount of 10% on base price is available for bookings confirmed on or before 28 February 2026.

10. Utility Charges

Utility	Indian Exhibitors	Foreign Exhibitors
Power (per KW)	₹2,200	USD 50
Compressed Air (per connection)	₹11,000	USD 150
Water	₹6,500	USD 100

*applicable 18% GST extra

11. Payment Schedule

Stage 1

- At the time of booking, 30% of total space charges (including mezzanine, if applicable)

Stage 2 (Deadline: 10 August 2026)

- Balance 70% of total space charges + 100% utility charges if applicable
- Space confirmation subject to full payment receipt

12. Cancellation Policy

- Up to 15 April 2026:
10% of total space charges (including mezzanine charges)
 - 16 April – 31 July 2026:
30% of total space charges (including mezzanine charges)
 - On or after 1 August 2026:
100% of total space charges (including mezzanine charges)
-

13. Mode of Payment

Beneficiary Name: Etaily Marktech Private Limited

Bank: **AXIS Bank**, Millerganj Branch, Ludhiana, PB

Account Number: 925020024559630

IFSC Code: UTIN0000324

SWIFT Code: AXISINBB324

14. Exhibitor's Manual

A comprehensive Exhibitor's Manual containing operational procedures, logistics details and venue regulations will be issued to confirmed exhibitors.

15. Services Included in Stand Rental

- Exhibition space with load-bearing capacity of 1 ton per sqm
 - General lighting, cleaning and security
 - Exhibitor listing in official Fair guide catalogue
 - Complimentary exhibitor badges
 - One Fair guide catalogue copy per booth
 - General event publicity
 - Exhibitor profile listing on event website
-

GUIDELINES

16. Complimentary Benefits for Founding Exhibitors

(applicable to 36 sqm and above stand packages – Limited Availability)

- One full-page advertisement in the printed Fair Guide Catalogue.
- Clickable logo placement on the event's official website.
- Featured Exhibitor Spotlight article in the event newsletter and across social media platforms.
- Essential Invitation Campaign Media Kit for exhibitor-led promotions.
- Recognition as a Founding Exhibitor across event communications.

17. Fair Guide Catalogue

- Each exhibitor will be listed in the official Fair Guide catalogue
- Content submission within stipulated timelines is mandatory
- Hall layout plan
- Product-wise exhibitor listings
- General exhibition information
- Exhibitor listings in alphabetical order
- Country-wise company index
- Advertisements from participating exhibitors

18. Exhibitor Badges

- Up to 15 sqm: 5 exhibitor badges
- Additional space: 1 additional badge for every additional 10 sqm.

b. Badges are strictly for exhibitor personnel attending to visitors at the stand. Misuse may result in confiscation.

c. Inclusion of sub-exhibitors does not entitle the exhibitor to additional free badges.

d. Order forms and detailed instructions will be provided in the Exhibitor's Manual.

19. Exhibitor Profile Listing on website

Each confirmed exhibitor will receive a dedicated Exhibitor Profile Page, featuring:

- Company name, logo, and booth number
- Company profile description (150–200 words)
- Product index and target market Index
- "Product Showcase" segment to highlight innovations or launches
- YouTube or video presentation links
- Downloadable materials (brochure, product catalogue, PDFs, etc.)
- Job opportunities (brief description, application link, and contact details)
- "Meeting Request" feature for better lead management
- Contact details and website link displayed on profile page
- "Request Product Information" tab with integrated enquiry form.

Exhibitor profiles will remain live on the website for a defined post-event period to maximize exposure.

20. Important Dates & Schedule

Date	Activity
20 July 2026	Last date for application
01 August 2026	Balance Proforma Invoice, Utilities request & Exhibitor's Manual
10 August 2026	Last date for balance payment
15 August 2026	Allotment to waitlisted applicants, Final Hall layout, Participation Certificate, Show Preview Launch
07-09 September 2026	Raw space stand construction
09 September 2026	Shell scheme stand possession from 11:00 am
09 September 2026	Exhibitors Finishing work permitted until 6:00 pm
10-12 September 2026	Exhibition Period, Timings: 10:00 PM – 6:00 PM
12-13 September 2026	Dismantling

GUIDELINES

21. Dismantling

Dismantling may begin only after official closure. Halls must be cleared by 8:00 pm on 13 September 2026. Unremoved materials may be disposed of at the exhibitor's risk and cost.

22. Damage

- At the close of the exhibition, exhibitors must restore the stand and hall flooring to their original condition.
 - Exhibitors shall be fully responsible for any damage caused to hall flooring, fixtures, fittings, or venue infrastructure.
-

23. Cleaning

- The Organiser shall be responsible for general cleaning of exhibition halls and aisles.
 - Exhibitors are responsible for cleaning their own stands, which must be completed daily before exhibition opening hours.
-

24. Security

- The Organiser shall provide general hall security from the erection period until the completion of dismantling.
 - Security checks may be conducted at any time in the interest of safety.
 - General security arrangements do not imply acceptance of liability for loss, theft, or damage to exhibitor property.
-

25. Force Majeure

Under conditions of Force Majeure, including but not limited to earthquakes, floods, fires, explosions, acts of God, acts of state, war, terrorism, government actions, epidemics, pandemics, quarantine restrictions, strikes, lockouts, civil unrest, riots, directives by statutory authorities, compliance with court orders, or any other events beyond the reasonable control of the Organiser, Etaily Marktech Private Limited reserves the right to:

- Alter the opening dates and/or duration of the exhibition, or

- Cancel the exhibition in whole or in part.

In the event of a change in dates or duration, all rules, regulations, and agreements between the Exhibitor and the Organiser shall remain valid and binding.

In case of complete cancellation of the exhibition, stall rental shall be refunded after deducting proportionate non-recoverable costs already incurred by the Organiser.

All disputes shall be subject to Delhi jurisdiction only.

26. Intellectual Property Rights

- The Exhibitor(s) hereby undertake that they shall not infringe or violate any intellectual property rights of third parties, including but not limited to trademarks, copyrights, patents, designs, or trade secrets.
- The Exhibitor(s) agree that the Organiser, Etaily Marktech Private Limited, shall not be made a party to any disputes arising out of such violations.
- No legal action or enforcement proceedings shall be initiated within the exhibition premises against any other exhibitor without prior written intimation and consent of the Organiser.
- The Organiser reserves the right to temporarily suspend or disqualify any exhibitor found to be in breach of third-party intellectual property rights.

The Exhibitor(s) hereby agree to indemnify and keep indemnified the Organiser against all actions, claims, demands, losses, damages, costs, expenses, or liabilities arising from any dispute related to violation of third-party intellectual property rights.

27. Limit of Liability

The Organiser shall not be liable for loss, damage, theft or injury at the venue. Exhibitors shall indemnify the Organiser against third-party claims arising from their participation. Jurisdiction: Delhi courts only.

28. Safety Regulations

- Exhibitors must comply with all generally accepted safety, labour, and accident prevention regulations.
- Adequate safety measures must be provided to protect against sparks, heat, moving parts, flying debris, or other hazards.

GUIDELINES

- The Organiser reserves the right to prohibit or stop the operation of any machinery or equipment that, in its opinion, poses a risk or causes disturbance to visitors or other exhibitors.
-

29. Local & Site Regulations

- Exhibitors shall strictly comply with all local laws, venue rules, and site regulations relating to safety, security, fire prevention, and public order.
 - Exhibitors shall co-operate fully with the Organiser and authorised representatives for inspection or examination of exhibits at any time during the exhibition.
-

30. Photographs & Filming

The Organiser retains exclusive rights to photograph and film the exhibition, booths and exhibits for promotional and archival purposes.

- Exhibitors may photograph or film only their own stands.

For Enquiries, Contact Us:

Harman Singh | Deputy Manager | sales@lubricantindia.com